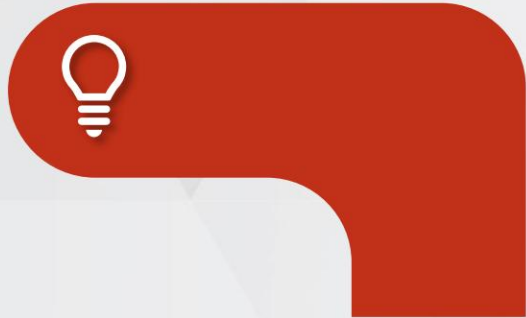




# Government Support for Infrastructure Financing

- Three Bold Issues in the PPP Implementation Business Process
- Policies and Regulations in the PPP Business Process towards the 3 Bold Actions Implementation Plan
- Forms of Policy Support Needed in Implementing the 3 Bold Actions

Jakarta, 13 December 2023



1

## Service Orientation

The PPP preparation process must **be oriented towards service indicators** to be provided by the Agency

Business



2

## Business plan

Focus on the "**business case**" of an **attractive business to offer** to the private sector, not just a feasibility study



3

## Shifting Paradigm

Stakeholders, especially the GCA as the project owner, need **to shift the paradigm from traditional procurement of goods and services**

## Bold Issues in PPPs



# Conformity of PPP Policies and Regulations to Three Bold Actions Implementation Plan



## The Ministry of Finance has launched the ESG Framework and Manual

The publication of the ESG policy marks  
**the Ministry of Finance's real  
commitment** to realizing  
sustainable development that is  
environmentally friendly and inclusive

The Ministry of PUPR is  
pioneer in ESG implementation



## Investment Certainty

### Certainty of Provision Land

The main strategy for realizing  
investment certainty is  
certainty of land provision and  
support which is the government's  
obligation.

Land availability will increase investors'  
comfort and interest in  
participating in PPP projects



FAST TRACK

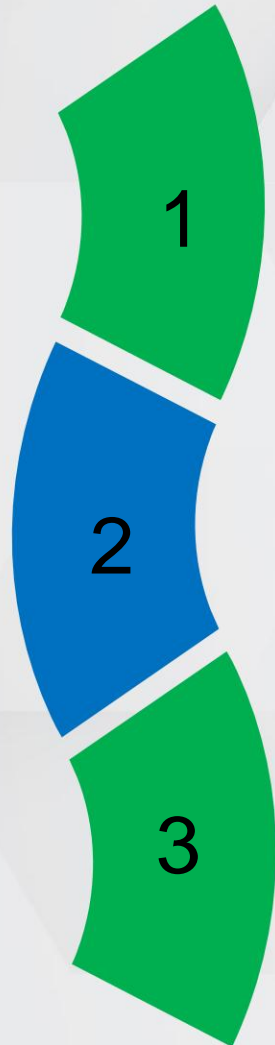
### Aspect Prioritization *Bankability*

All actions to accelerate project  
implementation need to be  
directed at supporting the  
achievement of **project bankability** goals

PPP projects must produce reliable  
cash flow projections (funding)  
to convince *private partners* to provide  
financing (*financing*).



# Forms of Policy Support Needed in Implement 3 Bold Actions



## **Fast Effort PPP Tracking**

- The need for regulations that ensure *a fast track* supports achieving *financial close*, not limited to winning the auction

## **Realizing**

### **investment certainty**

- Synergy of planning and preparation stages to ensure readiness land
- Collaboration of project preparation and guarantee processes

## **Integrate ESG principles**

- Obligation to implement ESG for all government projects carried out in stages as regulated in Roadmap
- Mobilize support and collaboration from multi-stakeholders, including development partners (KIAT, USAID, MCC, etc.)



# Thank You